

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
United States

CONTRACT



Vendor ID 0000313114
Hudson Toyota
585 Rte 440 S
Jersey City NJ 07304
United States

Contract ID 0000000000000000000021844		Page 1 of 7
Contract Dates 04/12/2012 to 04/12/2016		Origin CPS
Description: CPS - HYBRID VEHICLES - TOYOTA		Contract Maximum \$999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		HYBRID, MID-SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	24,494.00000	0.00	0.00

1. TYPE Hybrid mid-size automobiles, front wheel drive, four door sedan with seating for 5.
2. WHEELBASE: minimum 109"
3. ENGINE: Approx. - 2.4 Liter, 4 Cylinder, Gas Hybrid, 145 HP
4. TRANSMISSION: Automatic,
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL BATTERY: Minimum - 500 CCA
ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
12. LIGHTS: Daytime Running
13. SAFETY FEATURES: Driver side air bags
14. STEREO: AM/FM Radio
15. SEATS: Cloth: Front fully adjustable backrest with lumbar support, rear 60/40 split seat
16. TILT STEERING AND SPEED CONTROL
17. COLD CLIMATE PACKAGE: Rear Window Defroster only
18. POWER WINDOWS
19. POWER DOOR LOCKS
20. REAR WINDOW DEFROSTER
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED - NOT AVAILABLE
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
25. FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: CAMRY HYBRID LE

MODEL #2559

MODEL YEAR: 2012

BASE PRICE : \$24,494.00

PERCENTAGE OFF MSRP OPTIONS: 12%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 12%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$85.00/HOUR

COMBINED EPA - MPG 41

DELIVERY: 60/120 DAYS ARO

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Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
2		HYBRID COMPACT - MID SIZE AUTOMOBILES SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	23,932.00000	0.00	0.00

1. TYPE Hybrid mid-size automobiles, front wheel drive, four door sedan with seating for 5.
2. WHEELBASE: minimum 106"
3. ENGINE: Approx. - 1.3 Liter, 4 Cylinder, Gas Hybrid, 110 HP
4. TRANSMISSION: Automatic,
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL BATTERY: Minimum - 500 CCA
ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
12. LIGHTS: Daytime Running
13. SAFETY FEATURES: Driver side air bags
14. STEREO: AM/FM Radio
15. SEATS: Cloth: Front fully adjustable backrest with lumbar support, rear 60/40 split seat
16. TILT STEERING AND SPEED CONTROL
17. COLD CLIMATE PACKAGE: Rear Window Defroster only
18. POWER WINDOWS
19. POWER DOOR LOCKS
20. REAR WINDOW DEFROSTER
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED - NOT AVAILABLE
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
25. FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: PRIUS 2

MODEL #1223

MODEL YEAR: 2012

BASE PRICE : \$23,932.00

PERCENTAGE OFF MSRP OPTIONS: 12%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 12%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$85.00/HOUR

COMBINED EPA - MPG 50

DELIVERY: 60/120 DAYS ARO

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
3		HYBRID, COMPACT - MID SIZE AUTOMOBILES SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	23,326.00000	0.00	0.00

1. TYPE Hybrid mid-size automobiles, front wheel drive, four door sedan with seating for 5.
2. WHEELBASE: minimum 106"
3. ENGINE: Approx. - 1.3 Liter, 4 Cylinder, Gas Hybrid, 110 HP
4. TRANSMISSION: Automatic,
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL BATTERY: Minimum - 500 CCA
ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
12. LIGHTS: Daytime Running
13. SAFETY FEATURES: Driver side air bags
14. STEREO: AM/FM Radio
15. SEATS: Cloth: Front fully adjustable backrest with lumber support, rear 60/40 split seat
16. TILT STEERING
17. COLD CLIMATE PACKAGE: Rear Window Defroster only
18. POWER WINDOWS
19. POWER DOOR LOCKS
20. REAR WINDOW DEFROSTER
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED - NOT AVAILABLE
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
25. FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: PRIUS 1

MODEL #1221

MODEL YEAR: 2012

BASE PRICE : \$23,326.00

PERCENTAGE OFF MSRP OPTIONS: 12%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 12%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$85.00/HOUR

COMBINED EPA - MPG 50

DELIVERY: 60/120 DAYS ARO

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
4		HYBRID, SPORT UTILITY VEHICLE OR CROSSOVER SPORT UTILITY VEHICLE, ALL WHEEL OR FOUR WHEEL DRIVE	EA	36,529.00000	0.00	0.00

1. TYPE Hybrid sports utility vehicle or corssover utility vehicle with seating for five.
2. WHEELBASE: minimum 103"
3. ENGINE: Approx. - 2.5 Liter, 4 Cylinder, Gas Hybrid, 145 HP
4. TRANSMISSION: Automatic,
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. CAPACITY
 - GVWR Minimum 4353 lbs.
 - PAYLOAD Minimum 1091 lbs.
10. SUSPENSION
 - SPRINGS & AXLES: Conforming to GVW rating
 - SHOCK ABSORBERS: Heavy duty, front and rear
11. TIRES & WHEELS
 - TIRES - Five all terrain radial tires to conform to GVW rating; same size and ply all around
 - JACK - Stand jack and lug wrench for model bid.
12. ELECTRICAL
 - BATTERY: Minimum - 500 CCA
 - ALTERNATOR: 95 AMP
13. AIR CONDITIONING: Manual
14. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
15. LIGHTS: Daytime Running
16. SAFETY FEATURES: Driver side air bags
17. STEREO: AM/FM Radio
18. SEATS: Cloth: Front fully adjustable backrest with lumber support, rear 60/40 split seat
19. TILT STEERING AND SPEED CONTROL
20. COLD CLIMATE PACKAGE: Rear Window Defroster only
21. POWER WINDOWS
22. POWER DOOR LOCKS
23. POWER STEERING
24. REAR WINDOW DEFROSTER
25. FLOOR MATS (4) RUBBER
26. MUD FLAPS (4) INSTALLED - NOT AVAILABLE
27. FRONT LICENSE PLATE BRACKET INSTALLED
28. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
25. FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: HIGHLANDER HYBRID

MODEL #6964

MODEL YEAR: 2013

BASE PRICE : \$36,529.00

PERCENTAGE OFF MSRP OPTIONS: 12%

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 12%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$85.00/HOUR

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		COMBINED EPA - MPG 28				

DELIVERY: 60/120 DAYS ARO

CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 MODEL YEAR HYBRID VEHICLES - REBID II ISSUED FEBRUARY 13, 2012 AND VENDOR'S RESPONSE DATED 02/24/2012.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR HYBRID VEHICLES AND SUBSEQUENT MODEL YEAR VEHICLES THROUGH THE TERM OF THE CONTRACT.

CONTRACT TERM: THE INITIAL CONTRACT PERIOD WILL BE 48 MONTHS WITH OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE YEAR PERIODS.

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
 - a. STEERING GEOMETRY
 - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE. VENDOR'S VEHICLE BASE BID PRICE MUST INCLUDE THE COST FOR THESE KEYS AND FOBS.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT
8. COMPLY WITH THE STATE OF VERMONT WHEEL WEIGHT STATUTE:
<http://www.leg.state.vt.us/statutes/fullsection.cfm?Title=09&Chapter=063&Section=02470h>
9. ALL VEHICLES OFFERED BY THE CONTRACTOR MUST BE NEW; SHALL NOT BE USED, REBUILT, REFURBISHED AND SHALL NOT HAVE BEEN DEMONSTRATION VEHICLES. INITIAL DELIVERY OF THE VEHICLES SHALL NOT EXCEED 200 MILES ON THE ODOMETER WITHOUT PRIOR APPROVAL FROM THE ORDERING ENTITY.

PENALTIES:

THE FOLLOWING PENALTIES WILL APPLY FOR EACH VEHICLE DELIVERED THAT DO NOT MEET CONDITIONS 3, 4, & 5 ABOVE:

CONDITION #3: VEHICLE IS NOT VT STATE INSPECTED AT TIME OF DELIVERY: \$50.00 FOR THE INSPECTION & \$75.00 LABOR = \$125.00 PER VEHICLE.

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CONDITION #4: VEHICLE NOT DELIVERED WITH A MINIMUM 1/2 TANK OF FUEL; ACTUAL COST OF FUEL PLUS \$25.00 LABOR TO BRING THE TANK TO HALF FULL, PER VEHICLE.

CONDITION #5: KEYS: ACTUAL COST TO PURCHASE KEYS AT THE LOCATION OF CUSTOMER'S CHOICE + \$25.00 LABOR PER VEHICLE.

THE TOTAL AMOUNT FOR ANY OF THESE PENALTIES WHERE APPLICABLE WILL BE DEDUCTED FROM THE INVOICE AMOUNT.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

ALL STATE OWNED VEHICLES MUST BE DELIVERED TO ONE OF THE THREE LOCATIONS:
FLEET MANAGEMENT SERVICES - 103 SOUTH MAIN STREET, WATERBURY, VT 05676 - FOR ALL NON PUBLIC SAFETY AND VTRANS PURCHASES.

DEPARTMENT PUBLIC SAFETY - 394 HEGEMAN AVENUE, COLCHESTER, VT 05446 - FOR ALL PUBLIC SAFETY VEHICLES.

AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN, VT 05633 - FOR ALL VTRANS VEHICLES.

AVAILABILITY: VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

PRICING: ALL PRICING MUST REMAIN IN EFFECT FOR THE ENTIRE MODEL YEAR PRODUCTION. CONTRACTORS MAY SUBMIT PRICING FOR THE NEXT MODEL YEAR VEHICLES AS THEY BECOME AVAILABLE. PRICING MUST BE BASED ON A MANUFACTURER'S PERCENTAGE INCREASE OR DECREASE AND THE CONTRACTOR CANNOT INCORPORATE ADDITIONAL PRICING OVER AND ABOVE THE MANUFACTURER'S INCREASE. A LETTER FROM THE MANUFACTURER INDICATING THE PERCENTAGE INCREASE OR DECREASE MUST ACCOMPANY THE REQUEST BY THE CONTRACTOR.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL PRICING INCLUDES F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

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DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT: http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE WITH A WRITTEN WARRANTY FOR EACH VEHICLE THAT THEY FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE.

VENDOR CONTACT INFORMATION: JOHN HIMMELMAN, 732-216-7094, FAX 201-492-6701, EMAIL: JHIMMELMAN@PENSKEAUTOMOTIVE.COM

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@state.vt.us

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____